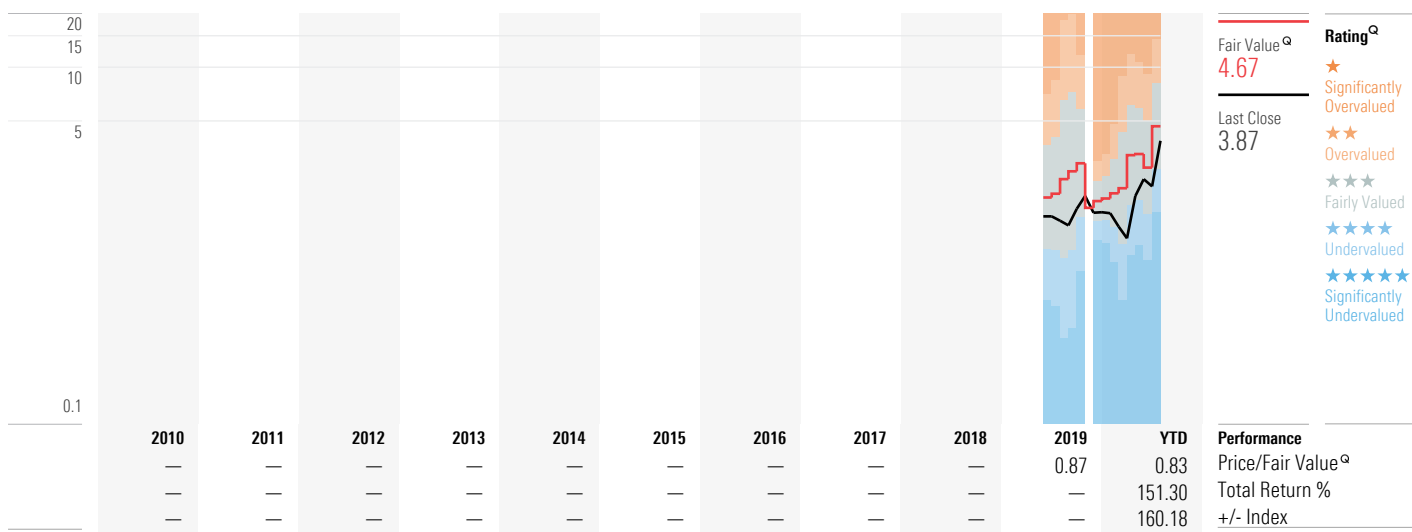


# Whispir Ltd Ordinary Shares WSP ★★★ Q 20 Jul 2020, 22:43 UTC

<b>Economic Moat</b> ☐	<b>Uncertainty</b> ☐	<b>Price/Fair Value</b> ☐	<b>Trailing Dividend Yield</b> %	<b>Market Cap</b>	<b>Investment Style</b>	<b>Sector</b>	<b>Industry</b>
None	Extreme	0.8	—	400.7491 Mil	—	Technology	Software - Application



Total Return % as of 20 Jul 2020. Last Close as of 20 Jul 2020. Fair Value as of 20 Jul 2020, 22:43 UTC. Index: Morningstar Australia GR AUD.

There is no one analyst in which a Quantitative Fair Value Estimate and Quantitative Star Rating are attributed to; however, Mr. Lee Davidson, Head of Quantitative Research for Morningstar, Inc., is responsible for overseeing the methodology that supports the quantitative fair value. As an employee of Morningstar, Inc., Mr. Davidson is guided by Morningstar, Inc.'s Code of Ethics and Personal Securities Trading Policy in carrying out his responsibilities. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>

## Valuation ☐ as of 20 Jul 2020



**Fair Value** ☐  
4.67

**Uncertainty** ☐:  
Extreme

**Last Close**  
3.87

WSP is undervalued at a 17% discount.

**Economic Moat** ☐  
None

**Financial Health** ☐  
Moderate

**1-Star Price** ☐  
> 14.24

**5-Star Price** ☐  
< 1.53

## Financials as of 20 Jul 2020 (Fiscal Year End 30 Jun 2020)

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD	Fiscal
—	—	—	—	—	—	—	—	—	31	18	Revenue (Mil)
—	—	—	—	—	—	—	—	—	-16	-6	Operating Income (Mil)
—	—	—	—	—	—	—	—	—	-50.56	-32.48	Operating Margin (%)
—	—	—	—	—	—	—	—	—	-15	-6	Net Income (Mil)
—	—	—	—	—	—	—	—	—	-0.46	-0.06	Diluted Earnings/Share
—	—	—	—	—	—	—	—	—	-11	-5	Operating Cash Flow (Mil)
—	—	—	—	—	—	—	—	—	-5	-2	Capital Spending (Mil)
—	—	—	—	—	—	—	—	—	-16	-8	Free Cash Flow (Mil)
—	—	—	—	—	—	—	—	—	33	103	Avg Shares Outstand(Mil)
—	—	—	—	—	—	—	—	—	—	—	Dividend Per Share

## Valuation as of 20 Jul 2020

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Current	Calendar
—	—	—	—	—	—	—	—	—	0.87	0.83	Price/Fair Value ☐
—	—	—	—	—	—	—	—	—	1.65	12.87	Price/Sales
—	—	—	—	—	—	—	—	—	—	—	Price/Earnings
—	—	—	—	—	—	—	—	—	—	—	Price/Cash Flow
—	—	—	—	—	—	—	—	—	5.75	17.68	Price/Book

## Operating Performance as of — (Fiscal Year End 30 Jun 2020)

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Q3	Fiscal (%)
—	—	—	—	—	—	—	—	—	-34.68	—	Return on Assets
—	—	—	—	—	—	—	—	—	-55.1	—	Return on Equity
—	—	—	—	—	—	—	—	—	-45.94	—	Rtn on Invested Capital

## Business Description

Whispir Ltd is involved in providing cloud-based communications platform that uses technology to bring all the communications channels like email, text messaging and web chatting together in one easily accessible space. It helps large corporations to small startups eradicate communication inefficiencies and redundancies. It operates in three segments: Australia and New Zealand; Asia; and the United States. Most of its revenue gets derived from Australia and New Zealand Segment which comprise of commercialization of the Group's cloud-based communication management platform and services in Australia and New Zealand.

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## Quantitative Equity Ratings

Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

The Quantitative Ratings are calculated daily and derived from the analyst-driven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.

ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.

**Narrow** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.

**Wide** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.

**None** – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

**One-Star** – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1\*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5\*Quantitative Uncertainty*

**Two-Star** - the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1\*Quantitative Uncertainty, -0.5\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5\*Quantitative Uncertainty, -0.75\*Quantitative Uncertainty)*

**Three-Star** – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5\*Quantitative Uncertainty, 0.5\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75\*Quantitative Uncertainty, 0.75\*Quantitative Uncertainty)*

**Four-Star** – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5\*Quantitative Uncertainty, 1\*Quantitative*

*Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (0.75\*Quantitative Uncertainty, 1.5\*Quantitative Uncertainty)*

**Five-Star** – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1\*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5\*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

**Low** – the interquartile range for possible fair values is less than 10%

**Medium** – the interquartile range for possible fair values is less than 15% but greater than 10%

**High** – the interquartile range for possible fair values is less than 35% but greater than 15%

**Very High** – the interquartile range for possible fair values is less than 80% but greater than 35%

**Extreme** – the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

**Weak** – assigned when Quantitative Financial Health < 0.2

**Moderate** – assigned when Quantitative Financial Health is between 0.2 and 0.7

**Strong** – assigned when Quantitative Financial Health > 0.7

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ii. **Quantitative Valuation**– Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

**Undervalued** – **Last Price** is below Morningstar's quantitative fair value estimate.

**Fairly Valued** – **Last Price** is in line with Morningstar's quantitative fair value estimate.

**Overvalued** – **Last Price** is above Morningstar's quantitative fair value estimate.

This Report **has not been made available** to the issuer of the security prior to publication.

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